



Date	Factory Training Course - Spring 2017	Location	Factory Credit Hours	Distributor Credit hours	Instructor	Cost	Start Time
West Coast Florida							
Wednesday, Oct. 11, 2017	Building Sales Champions - 1 Day Comfort Consultant Boot Camp	Tampa	8	NA	Cory Holman- SBE Service Business Evolution	\$500 - FAD/\$525 - NON FAD	8:00AM
Thursday, Oct. 12, 2017	Building Sales Champtions - 1 Day Technician Boot Camp	Tampa	8	NA	Cory Holman- SBE Service Business Evolution	\$500 - FAD/\$525 - NON FAD	8:00AM
Thursday, Oct. 26, 2017	Building Sales Champions - 1 Day Comfort Consultant Boot Camp	Holiday Inn Forum - Ft. Myers	8	NA	Kirk Hindson - SBE Service Business Evolution	\$500 - FAD/\$525 - NON FAD	8:00AM
Central and North							
Wednesday, Sept. 27, 2017	Creating a Company People Love to Work For	Jacksonville	8	NA	Bob Gee & Associates	\$425	8:00AM
Thursday, Sept. 28, 2017	Creating a Company People Love to Work For	Orlando	8	NA	Bob Gee & Associates	\$425	8:00AM
Wednesday, Oct. 4, 2017	Building Sales Champions - 1 Day Comfort Consultant Boot Camp	Jacksonville	8	NA	Will Smith SBE Service Business Evolution	\$500	8:00AM
Thursday, Oct. 5, 2017	Building Sales Champions - 1 Day Comfort Consultant Boot Camp	Orlando	8	NA	Will Smith SBE Service Business Evolution	\$500	8:00AM
Wednesday, October 18, 2017	Bryant Evolution Solutions	Jacksonville	8	NA	Grandy & Assoc.	\$475	8:00AM
Tuesday, October 24, 2017	Bryant Evolution Solutions	Orlando	8	NA	Grandy & Assoc.	\$475	8:00AM
Tues/Wed, Nov. 14/15, 2017	Building Sales Champtions - 2 Day Technician Boot Camp	Orlando	16	NA	Cory Holman SBE Service Business Evolution	\$780	8:00AM
Thurs/Fri, Nov. 16/17, 2017	Building Sales Champtions - 2 Day Technician Boot Camp	Jacksonville	16	NA	Cory Holman SBE Service Business Evolution	\$780	8:00AM
Wednesday, Dec. 13, 2017	Carrier Infinity Innovations	Jacksonville	8	NA	Grandy & Assoc.	\$475	8:00AM
Thursday, Dec. 14, 2017	Carrier Infinity Innovations	Orlando	8	NA	Grandy & Assoc.	\$475	8:00AM
South							
Wednesday, October 25, 2017	Building Sales Champions - 1 Day Comfort Consultant Boot Camp	Pompano	8	NA	Kirk Hindson - SBE Service Business Evolution	\$500 - FAD/\$525 - NON FAD	8:00AM
Wednesday, November 8, 2017	Building Sales Champtions - 1 Day Technician Boot Camp	Pompano	8	NA	Cory Holman SBE Service Business Evolution	\$500 - FAD/\$525 - NON FAD	8:00AM

Market Admins and Contact Information

West	Donna.pennachiette@carrierenterprise.com	Donna Pennachiette	813-242-7762
Central/North	Kelly.Milner@carrierenterprise.com	Kelly Milner	407-532-7069
South	Carlene.Reydel-Finkelstein@carrier.com	Carlene Reydel-Finkelstein	954-247-2011

Self- registration: HVACPartners.com > Learning Center > My Learning Center > Access Carrier MLC* or Bryant MLC* > Click Upcoming Events> select the month of the class by using the arrow> Find your class > click the blue arrow> select register myself or others>

Certificates can be printed by each attendee upon completion of class.

Remember — cancellation must be done 72 hours prior to the date of the class or the company will be billed in full for any No Shows.