



Date	Factory Training Course - Spring 2020	Location	Factory Credit Hours	Distributor Credit hours	Instructor	Cost	Start Time
	West Coast Florida						
March 24, 2020	Building Sales Champtions - 1 Day Comfort Consultant Boot Camp	Tampa	8		Cory Holman	\$475-FAD /\$500 - NON FAD	8:00AM
April 30, 2020	Customer Driven Sales - Selling Up, Selling More	Tampa	8		Gary Hazelberg	\$475-FAD /\$500 - NON FAD	8:00AM
May 1, 2020	Customer Driven Sales - Selling Up, Selling More	Ft. Myers	8		Gary Hazelberg	\$475- FAD /\$500 - NON FAD	8:00AM
	Central and North						
March 18, 2020	The New Supervisor	Jacksonville	8		Monty Lewis	\$525-FAD/\$550 - NON FAD	8:00AM
March 19, 2020	The New Supervisor	Orlando	8		Monty Lewis	\$525-FAD/\$550 - NON FAD	8:00AM
	South						
March 18th, 2020	Carrier Infinity Innovations	Pompano Beach	8		Patrick Chapman	\$500-FAD /\$525 - NON FAD	8:30AM
April 1st, 2020	Customer Driven Sales - Selling Up, Selling More	Pompano Beach	8		TBD	\$500-FAD /\$525 - NON FAD	8:30AM

Market Admins and Contact Information

West	Donna.pennachiette@carrierenterprise.com	Donna Pennachiette	813-242-7762
Central/North	Lauren.Harrod@carrierenterprise.com	Lauren Harrod	407-532-7069
South	Carlene.Reydel-Finkelstein@carrier.com	Carlene Reydel-Finkelstein	954-247-2011

Self- registration: HVACPartners.com > Learning Center > My Learning Center > Access Carrier MLC* or Bryant MLC*> Click **Upcoming Events**> **select the month of the class by using the arrow**> Find your class > click the blue arrow> select register myself or others>

Remember — cancellation must be done 72 hours prior to the date of the class or the company will be billed in full for any No Shows.