

CARRIER 2019 FACTORY AUTHORIZED DEALER FINANCING PROGRAM

**72 MONTH
FINANCING
AVAILABLE¹**



UP TO A 6% DEALER SUBSIDY

- Year round financing offers to help with lead generation
- FAD exclusive, providing you with a competitive edge
- Offer homeowners a solution to the price that accompanies the comfort and energy efficiency they want by shifting focus to a convenient monthly payment with approved credit

¹See reverse side for additional financing information.



turn to the experts™ 

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UP TO 6% REIMBURSEMENT ON QUALIFYING WELLS FARGO® RETAIL CREDIT TERM PLANS

Consumer Credit Terms ¹	Wells Fargo FAD Discount Rate	Reimbursement from Carrier	Final Dealer Cost
Special rate of 0% APR with 72 equal monthly payments	18.96%	2% - 6% Depending on qualifying equipment sold	12.96% - 16.96%
Special rate of 0% APR with 60 equal monthly payments	16.98%		10.98% - 14.98%
Special rate of 0% APR with 48 equal monthly payments	15.10%		9.10% - 13.10%
Special rate of 0% APR with 36 equal monthly payments	13.08%		7.08% - 11.08%
Special rate of 0% APR with 24 equal monthly payments	10.77%		4.77% - 8.77%
No interest if paid in full within 18 months with regular monthly payments ²	8.23%		2.23% - 6.23%

SUCCESS WITH FINANCING

DID YOU KNOW...?

Wells Fargo offers **PAPERLESS APPLICATIONS and TRANSACTIONS**

Dealers using the **60 MONTH** financing plan finance **2X MORE INFINITY SERIES** equipment than those using **12 MONTH** financing³.

TAKE ADVANTAGE OF THIS BY:

1. Get approval from your Wells Fargo representative to utilize the paperless application.
2. Save this URL: www.WellsFargo.com/CreditConnect. If the applicant is comfortable using your device, have them complete the application and consent to electronic disclosures.

VIOLA! – In home applications available on your tablet.

Add an "Apply Now" button to your own website [using this guide](#). As an added bonus, you will get a notification of approved consumers.

Leverage longer term financing plans to provide consumers a convenient monthly payment on high efficiency equipment.

¹ Please refer to the Credit Card Agreement for details about credit costs and terms for consumers.

² This is a deferred interest promotion. This means that if the purchase balance is not paid in full within the special terms promotional period, interest will be charged to the account from the purchase date at the regular APR for Purchases. Making only regular monthly payments will not pay off the purchase balance within the promotional period.

³ Carrier internal data, 2016 Full Year FAD Financing Program
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