



Date	Sales and Business Training Course - Spring 2016	Location	FAD Credit hours	Distributor hours	Presenter	Cost	Start Time
West Coast Florida							
Feb. 1, 2016	Bryant Evolution Solutions - Bryant Dealers Only	Tampa	8	NA	Bill Kinnard	\$ 425.00	8:30AM
Feb. 2, 2016	Carrier Infinity Innovations - Carrier Dealers Only	Tampa	8	NA	Bill Kinnard	\$ 425.00	8:30AM
Feb. 3, 2016	Bryant Evolution Solutions - Bryant Dealers Only	Sarasota	8	NA	Bill Kinnard	\$ 425.00	8:30AM
Feb. 4, 2016	Carrier Infinity Innovations - Carrier Dealers Only	Sarasota	8	NA	Bill Kinnard	\$ 425.00	8:30AM
Feb. 8, 2016	Bryant Evolution Solutions - Bryant Dealers Only	Ft. Myers	8	NA	Bill Kinnard	\$ 425.00	8:30AM
Feb. 9, 2016	Carrier Infinity Innovations - Carrier Dealers Only	Ft. Myers	8	NA	Bill Kinnard	\$ 425.00	8:30AM
March 24, 2016	Peak Performance Selling - Duel Branded	Tampa	8	NA	Monte Lewis	\$ 525.00	8:30AM
Central and North							
March 3, 2016	Carrier Infinity Innovations - Carrier Dealers Only	Jacksonville	8	NA	Bill Kinnard	\$ 425.00	8:30AM
March 4, 2016	Carrier Infinity Innovations - Carrier Dealers Only	Orlando	8	NA	Bill Kinnard	\$ 425.00	8:30AM
March 22, 2016	Peak Performance Selling - Duel Branded	Jacksonville	8	NA	Monte Lewis	\$ 525.00	8:30AM
March 23, 2016	Peak Performance Selling - Duel Branded	Orlando	8	NA	Monte Lewis	\$ 525.00	8:30AM
South							
Jan. 15, 16	CE Fla. - Understanding Financial Statements - Duel Branded	Pompano	NA	8	-	\$ 390.00	9:00AM
Feb. 4, 2016	CE Fla. - AOR Pricing for Margins - Duel Branded	Pompano	NA	8	-	\$ 390.00	9:00AM
Feb. 19, 2016	CE Fla. - Retail Sales - In Home Selling - Duel Branded	Pompano	NA	8	-	\$ 390.00	9:00AM

Market Admins and Contact Information

West	Donna.pennachiette@carrierenterprise.com	Donna Pennachiette	813-242-7762
Central/North	Arlene.robertson@carrierenterprise.com	Arlene Robertson	407-532-7069
South	Carlene.Reydel-Finkelstein@carrierenterprise.com	Carlene Reydel-Finkelstein	954-247-2011

Self- registration: HVACPartners.com > **Training tab > Carrier Training/Bryant Training > Click Find A Course> Select Classroom. Scroll down until you find the class. Select Upcoming Events for that specific training. Click Register on the date/location you are interested in. Repeat this for each attendee.**

Certificates can be printed by each attendee upon completion of class.

Remember — cancellation must be done 72 hours prior to the date of the class or the company will be billed in full for any No Shows.